

天気予報は雨。
あなたは傘を
持ちますか？

Should you Bring your
Umbrella if Rain's
Predicted?

Dr. Ingo Mierswa
Founder & President



Gartnerは、2018年には世界中の大企業の半数以上が競争力維持のために先進的なデータ分析を用いることになり、産業界は変革を迫られると予測。

Gartner predicts that by 2018, more than half of large organizations globally will compete using advanced analytics [...], causing the **disruption of entire industries.**

Source: Gartner, Predicts 2016: Advanced Analytics Are at the Beating Heart of Algorithmic Business, 06 November 2015 , G00292891





473 ms

もし、あなただけが知
If you only k
n
e
w
つてたら





クッション1個\$10

\$10 per cushion

雨が降ると知っていたら:
**あなたは傘を
持ちますか?**

If you know it is going to rain:
**Should you bring
your umbrella?**



データ分析は正しいビジネスアクションをどのように実現するのか？

How can analytics help you to find the right business **action**?

BI(ビジネスインテリジェンス)から処方的分析へ

徒歩 → 傘を持つ
車 → 長めの通勤時間を考慮
Walking → Bring umbrella
Car → Expect longer commute

処方的分析

PRESCRIPTIVE ANALYTICS

Smith氏に電話し、
3%の更新割引を提案
Call Mr. Smith to offer
3% renewal discount

明日の降水確率は95%
Probability for rain tomorrow is 95%

予報的分析

PREDICTIVE ANALYTICS

Jon Smith氏は92%の確率で
我々の顧客ではなくなる。
We will lose Jon Smith tomorrow (92%)

来年、少なくとも200日間
は雨が降る。
It will rain at least 200 days next year

BI的な“予測”

BI-STYLE “PREDICTIONS”

来年、約20%の顧客を
失うことになる。
We will lose about 20% of
our customers next year

去年、雨が降った
のは231日
It rained 231 days last year

ビジネスインテリジェンス(BI)

BUSINESS INTELLIGENCE

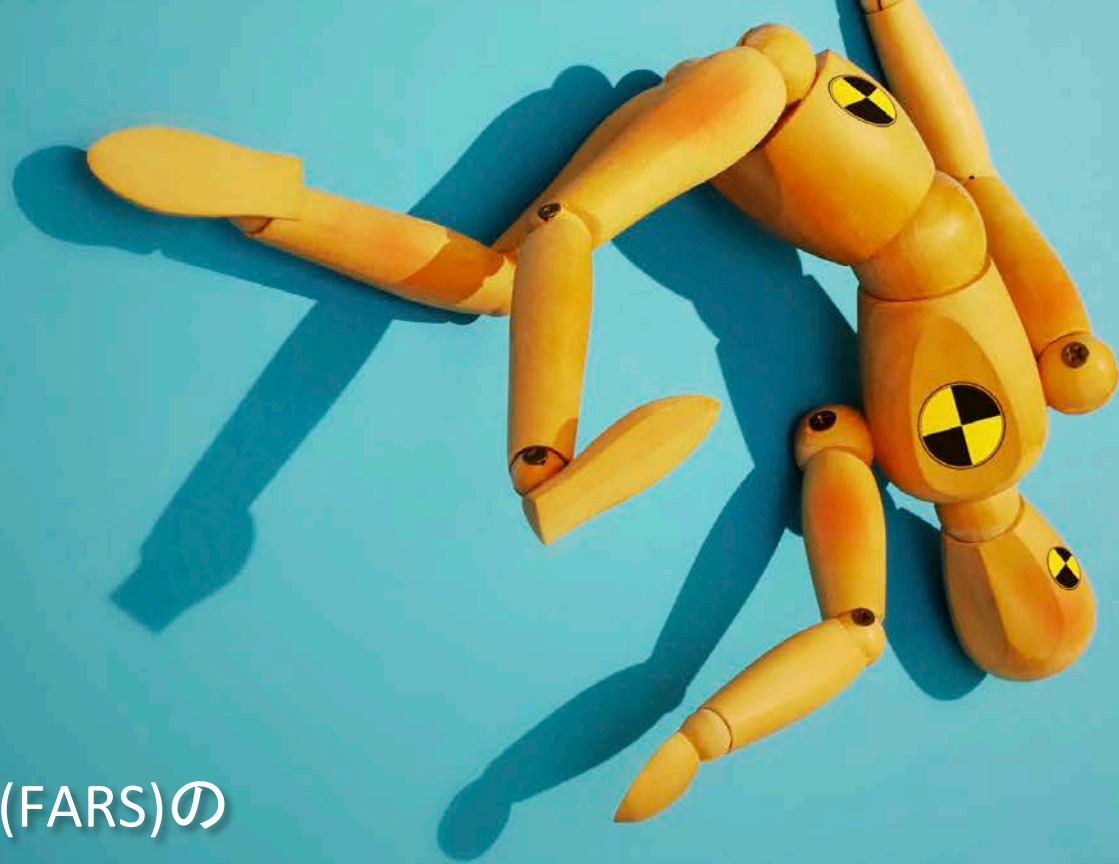
昨年、500万人の
顧客を失った
We lost 5 million
customers last year

行動
Action

付
加
価
値

V
A
L
U
E

知見
Insights



Demo:

死亡率分析システム (FARS)の データの分析

Demo:

Analyzing the Fatality Analysis Reporting System
(FARS) Data

Crash Report / Overview

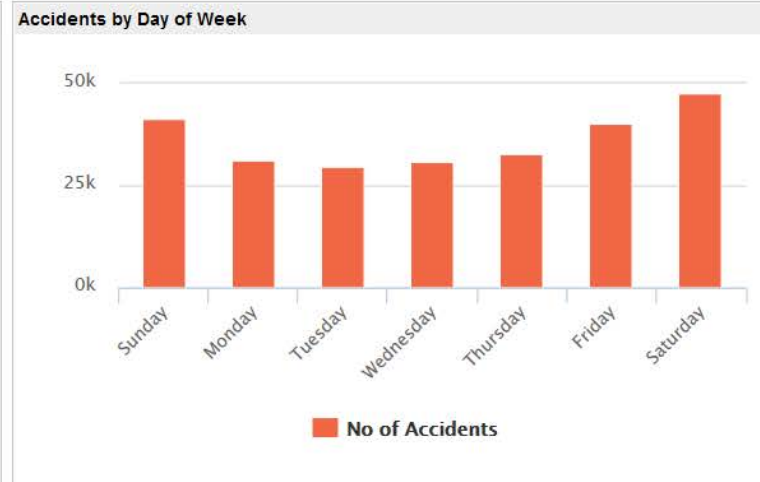
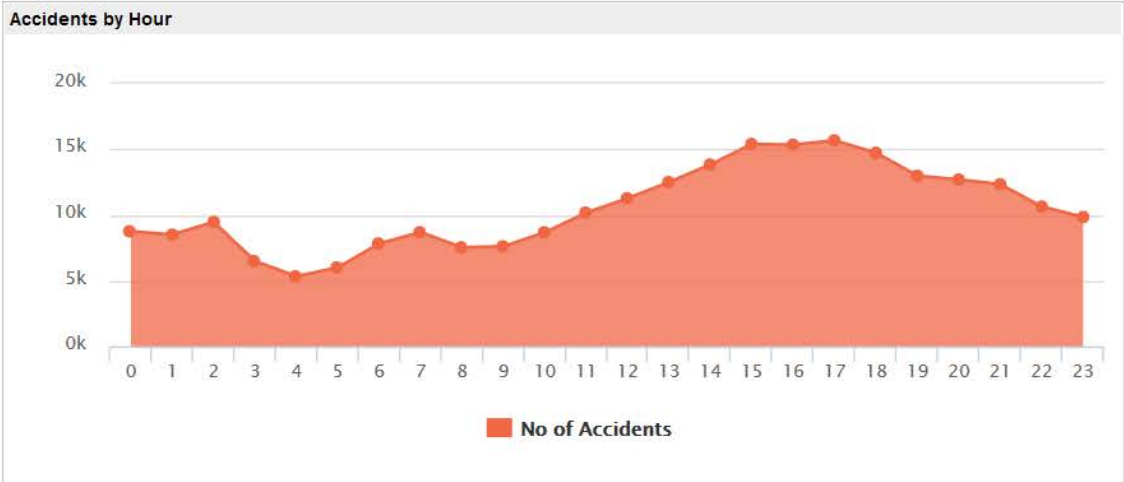
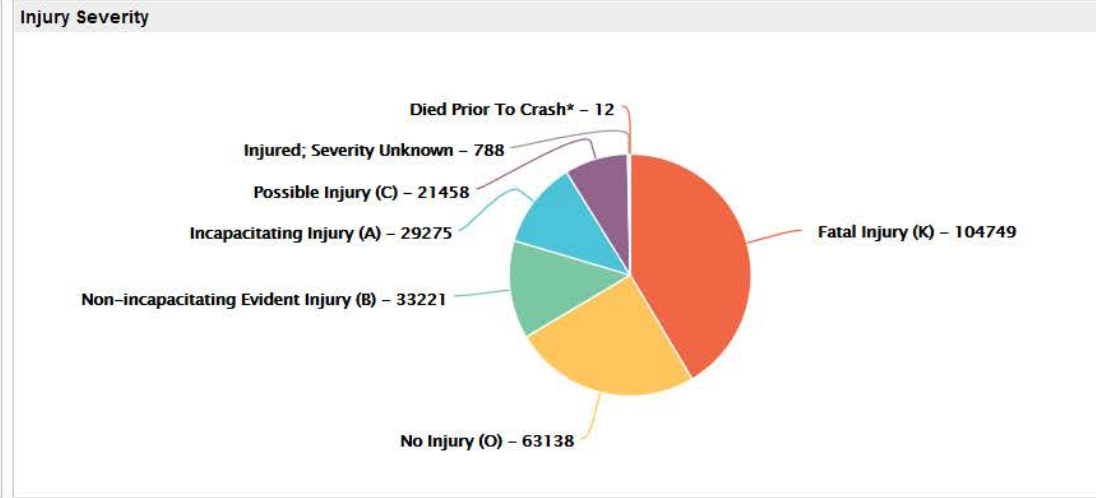
Info

The **Overview** tab display the Fatality Analysis Reporting System (FARS) data from the National Highway Traffic Safety Administration (NHTSA).

We analyzed data for more than **250,000 persons** who experienced an accident in the **years 2009 - 2013**.

This tab provides a general overview of the data. For example, it illustrates accident time patterns (higher frequency in the afternoon, on weekends, and during the summer) and gender distribution of accidents.

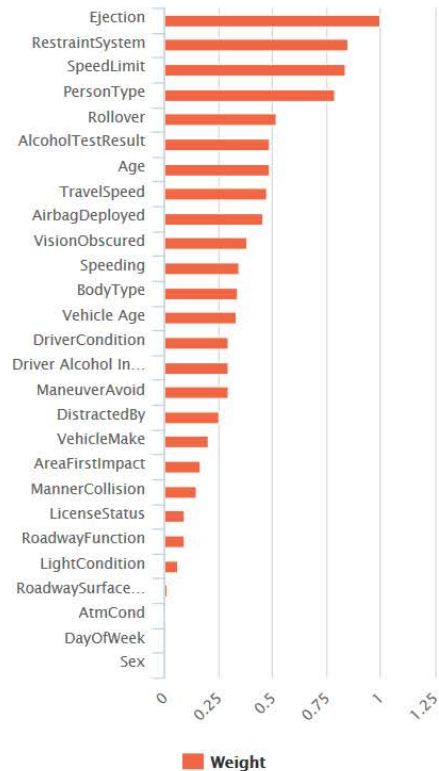
This app also analyzes **geographic distributions** and discovers which **influence factors** likely cause fatalities. We will inspect the predictive models that can be used to **predict the outcome of an accident** with respect to fatality.



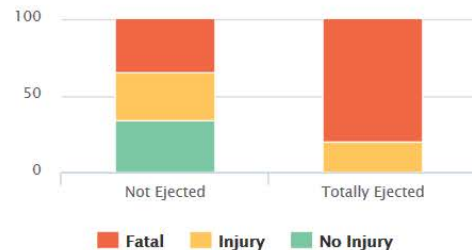
Info

The **Influence Factors** tab illustrates the most influential factors for fatality. The data clearly shows, for example, that the Ejection, Restraint System, and Age factors have a large impact on survival rate.

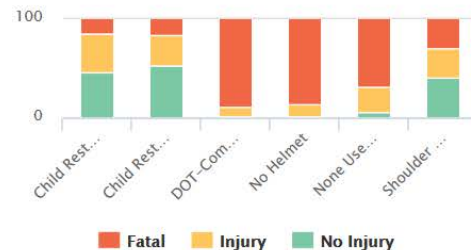
Most Important Influence Factors



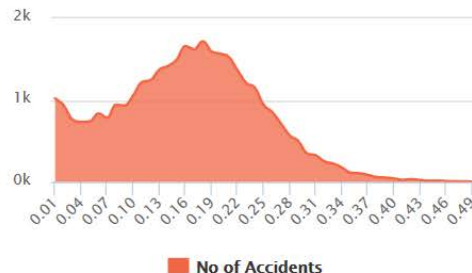
Ejection Influence on Fatality



Restraint System Influence on Fatality



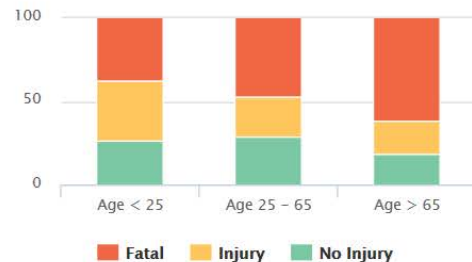
Alcohol Test Result



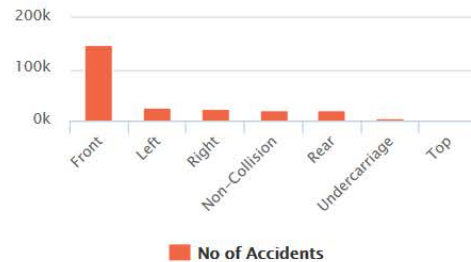
Alcohol Influence on Fatality



Age Influence on Fatality



Area of First Impact



The **Advanced Analytics** tab illustrates the best models for predicting whether an accident will result in fatalities, injuries, or no injuries.

The decision tree correctly predicts three classes with a roughly 76% accuracy. The best predictive model – **Boosted Naive Bayes** – is correct in **more than 84% of all cases**.



Decision Tree Performance

Accuracy of Bayesian Boosting Naive Bayes

84.4 %

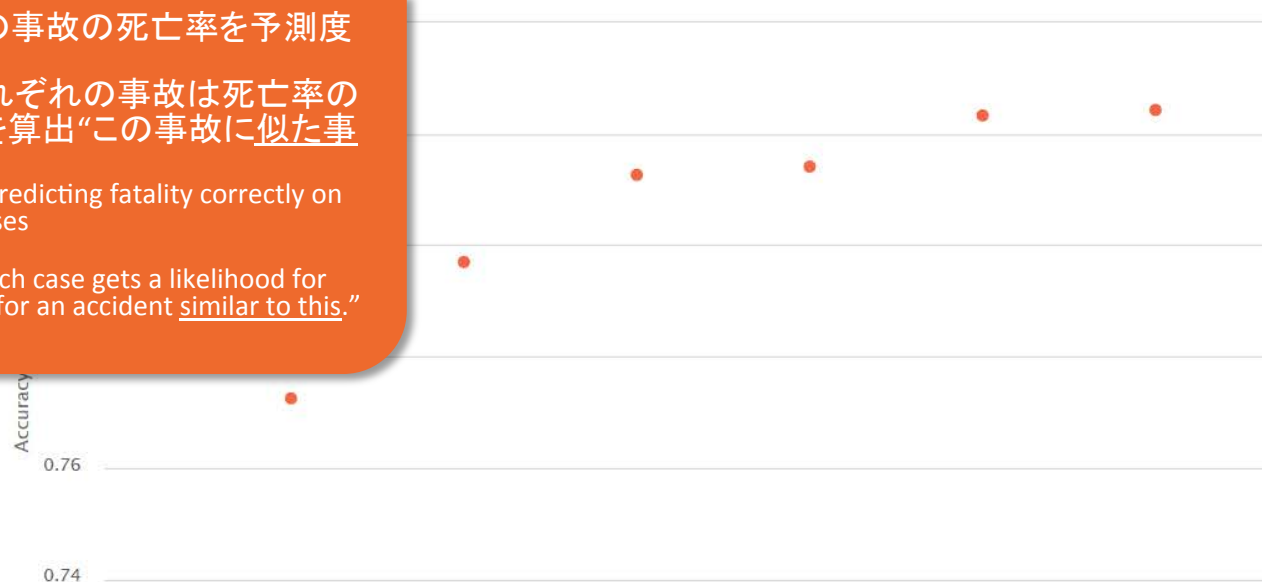
Accuracy of Random Forest

83.7 %

Accuracy of Naive Bayes plus Feature Selection

83.2 %

Pareto Front for Best Factors for Unboosted Naive Bayes





Crash Report / Prescriptive & Operationalization

Info

The **Prescriptive & Operationalization** tab allows you to define typical operating conditions. Using those values with the created predictive models, the system will determine the vehicle make and body type with the **lowest probability for fatal accidents**.

RapidMiner's **prescriptive analytics** iterates through tens of thousands of combinations to prescribe the best course of action (i.e., best vehicle selection). With more than 500 connectors to business applications, RapidMiner can **automatically trigger the best course of action** as part of your business processes.

Your Personal Driving Situation

Age	Age 25 - 65
Sex	Male
Drinks Alcohol	<input type="checkbox"/>
Typical Speed	50
Typical Weather	Clear
Typical Road Condition	Dry
Typical Light Condition	Daylight
<input checked="" type="checkbox"/> Submit	

Your Prescribed Car & Fatality Probability

Fatality

19%

Vehicle Make

Dodge

Body Type

Standard Pickup

Order new Dodge

予測的

死亡する確率はどの程度か？

Predictive

What is my probability for fatality?

処方的

事故にあって死ぬ確率を下げるためには
どの車種を選べばよいのか？

Prescriptive

What car should I buy for a minimal fatality in
case of an accident?



Crash Report / Prescriptive & Operationalization

Info

The **Prescriptive & Operationalization** tab allows you to define typical operating conditions. Using those values with the created predictive models, the system will determine the vehicle make and body type with the **lowest probability for fatal accidents**.

RapidMiner's **prescriptive analytics** iterates through tens of thousands of combinations to prescribe the best course of action (i.e., best vehicle selection). With more than 500 connectors to business applications, RapidMiner can **automatically trigger the best course of action** as part of your business processes.

Your Personal Driving Situation

Age	Age < 25	▼
Sex	Female	▼
Drinks Alcohol	<input checked="" type="checkbox"/>	
Typical Speed	90	
Typical Weather	Rain	▼
Typical Road Condition	Wet	▼
Typical Light Condition	Dark - Lighted	▼
<input checked="" type="checkbox"/> Submit		

Your Prescribed Car & Fatality Probability

Fatality

9%

Vehicle Make

Datsun/Nissan

Body Type

2-door Sedan,hardtop,coupe

Order new Datsun/Nissan

500万人

の顧客が毎日サービスから離れる可能性がある。

50 Million

Utility customers who might churn every day

本当のファン

解約するかも

About to churn

8400万

のデータポイントが製造プロセスから毎日生み出されている。

84 Million

Data points / day from production processes

この機械を分解せずに
効率を上げることができのだろうか？

Can you increase throughput without
breaking the machine?

9 名はアップグレードする可能性がある

9 passengers would upgrade

9億人
の搭乗客が毎年利用
900 Million
Passengers per year



意思決定を支えるデータサイエンス



Data Science Behind Every Decision



#1 Open Source Data Science Platform

機械学習のセルフサービス

高速プラットフォーム

エクステンションのためのマ
ーケットプレイス

Self-service machine learning

Lightning-fast unified platform

Marketplace for extensions



#1 Marketplace for Data Science Experts

オンデマンド・コンサルタント (“Uber”)

あらゆる業界のエキスパート

世界中に展開

On-demand consultants (“Uber”)

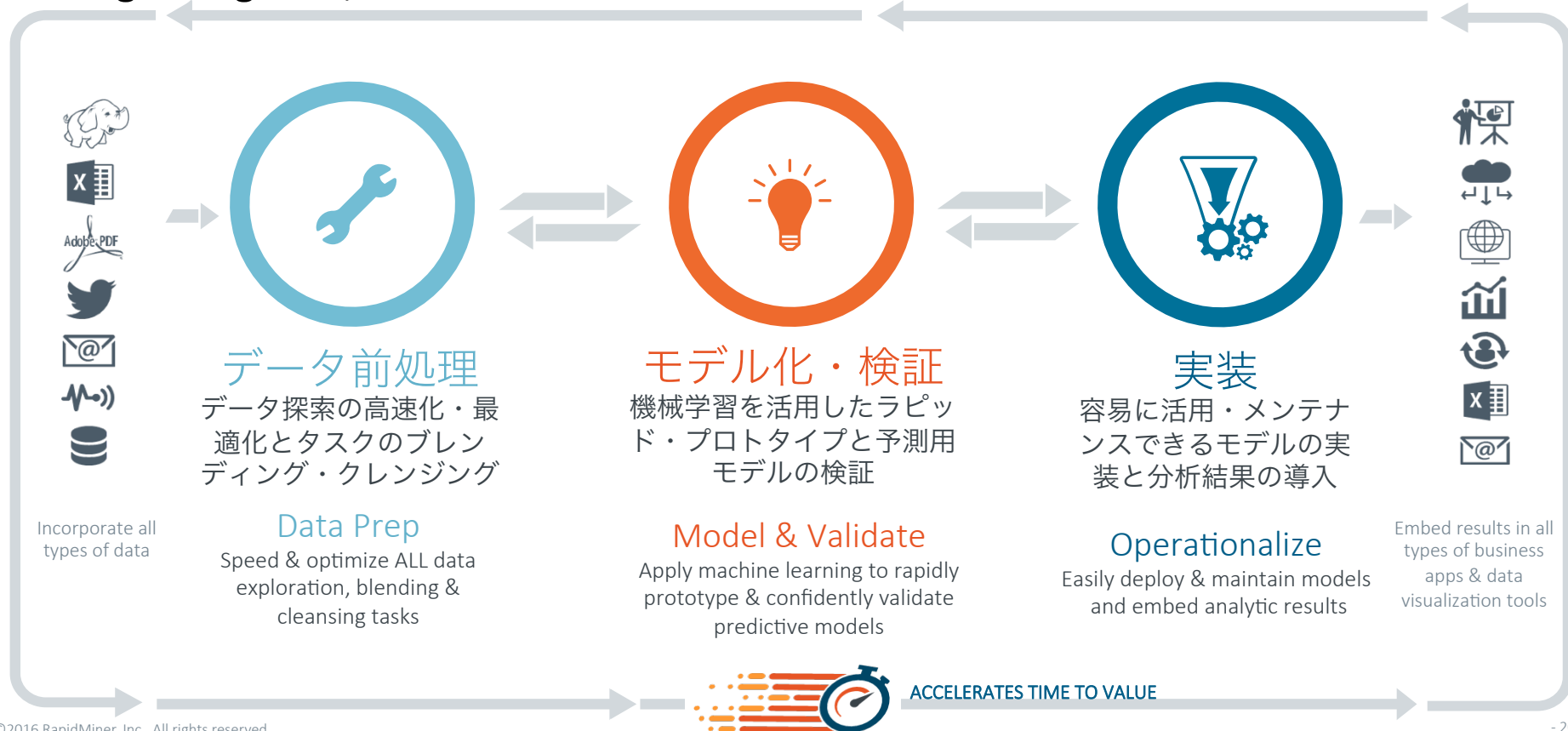
Domain expertise in every industry

Global presence

統一された高速プラットフォーム



Lightning-Fast, Unified Platform



是非、RapidMinerの
ブースでデモをご覧ください。

Please visit the RapidMiner
booth for a demonstration



KSK ANALYTICS
Data to Knowledge

Hosted by:

KSK Analytics
www.ksk-anl.com

Dr. Ingo Mierswa
imierswa@rapidminer.com

@ingomierswa
@rapidminer

